

HUBBARD COMMUNICATIONS OFFICE  
Sprint Hill Manor, East Grinstead, Sussex

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HCO POLICY LETTER OF AUGUST 21, 1964

STAFF AUDITORS

All auditors working in an HGC in any Central Organization or City Office must be full time staff members.

No auditor may be "on call" or "part time" in a Central Org or City Office HGC. An auditor is either a staff auditor, working full time on units, or he may not audit for the organization.

There will be no exceptions to this policy permitted.

Three organizations have at one time or another nearly gone extinct because they employed outside auditors on an occasional or "consultant" basis. They keep several auditors "on call" and when they have a pc for them call them in. This measure is only an effort to preserve units. It is foolish as it eventually destroys units.

At least three great evils result from "the consultant policy."

1. There is no way of setting up a staff training programme or a staff auditing programme that includes such people;
2. Technical result suffers because the pc is not really given an HGC auditor but someone who is not under direct control of the D of P.
3. HGC pc's often wander off from the HGC and turn up later in somebody's practice - even though the org investment in procuring that pc was great.

There are other lesser reasons. But there is no point in detailing them.

Outside (non-staff) auditors have often been of great assistance to orgs and it is regretted if this seems critical of them. Other outside auditors, however, have not been.

The FIRST REASON AND LAST REASON FOR THE EXISTENCE OF A CENTRAL ORG OR CITY OFFICE IS TO HOLD UP THE TECHNICAL STANDARD OF AN AREA.

That is POLICY ONE in every central org and city office. I would never have established them except that it became obvious that they were the only way to hold up and maintain the technical standard of Dianetics and Scientology.

I can get data to them, supervise their auditing and training and act to correct technical abuses. I cannot do this in areas where there are no orgs that are in effect part of my office.

The moment an Org passes auditing and training to the field, the field is holding the standard and I can no longer directly maintain a high technical standard in that area.

The final test is the actual experience. In an area where an org uses the field on a casual labour basis to do its technical, I very soon begin to

receive nothing but enttheta on my Standing Order No. 1 Lines (public comm lines). The theta comms vanish. There's nothing but natter. So I look and I find every time that the org responsible for that area has ceased to deliver tech service through staff members, but is using a "consultant plan.

This "consultant plan" seems sound to orgs. In weeks when there are no pcs they don't have to pay the auditors. Sounds good.

But it is in violation of Org Policy Number One. The org is only there to hold a standard. When it passes that to the field, it isn't there at all. And sure enough it rapidly starts to go broke.

There is another aspect to this. How about the field auditor who depends on "an occasional pc in the HGC." It sounds good to be able to do his own too. But actually he is often merely being denied his rightful job as a staff auditor.

So there will be no more of this "consultant auditor" idea.

Hire only full time auditors. And hire in high ratio to the number tech staff.

L. RON HUBBARD

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